

Public Document Pack

Saltash Town Team to be held on Monday 8 June 2026 and 5.30 pm at the Guildhall/ Virtually

Invitees: P Ryland (Chairman); C Bailey (CEPL12), S Baker (Chamber of Commerce Reserve), R Bickford (CEPL12), P Cador (Cornwall Council), H Frank (Cornwall Council), S Gillies (Saltash Town Council), K Johnson (Cornwall Council), S Miller (Chamber of Commerce), M Richardson (Consultant), B Samuels (Saltash Town Council) (Vice-Chairman), B Stoyel (Saltash Town Council) and C Thomson (Cornwall Council Community Link Officer), Julie Hughes (Administration Officer)

Agenda

1. To elect a Chairman.
2. To elect a Vice Chairman.
3. Apologies.
4. Health and Safety Announcements.
5. Public Questions - A 15-minute period when members of the public may ask questions of the Saltash Town Team.

Members of the public may ask questions of the Town Team by submitting in writing via email to enquiries@saltash.gov.uk or the Guildhall **no later than 48 hours prior to the start of the meeting.**

Responses to public questions will be dealt with at the discretion of the Chairman.

6. To receive the notes of the Town Team meeting held on 20 April 2026 as a true and correct record. 3 - 8
7. To review the Terms of Reference and consider any actions. 9 - 12
8. To receive the latest Town Team funding statement and consider any actions. 13 - 15
9. To receive an update from the working group on the future of the Saltash Markets and consider any actions and associated expenditure.
10. To receive a report on a Discovery Day for Saltash Augmented Reality Trail and consider any actions and associated expenditure. 16 - 18

11. To receive an update on training for businesses and consider any actions and associated expenditure.
12. To receive an update on the Saltash Card and consider any actions and associated expenditure.
13. To receive an update on parking at the Co-Op Culver Road car park and consider any actions and associated expenditure.
14. To receive an update on Banners for local pubs and restaurants and consider any actions and associated expenditure.
15. A.O.B
16. Date of Next Meeting: 10 August 2026 at 5:30 p.m.

NOTES

Meeting:	Saltash Town Team - Guildhall / Virtually
Date and Time:	Monday 20 April 2026 - 5.30 pm

Present:	Title/Representing:
C Bailey (CB)	CEPL12
R Bickford (RB)	CEPL12
S Burrows (SB)	Town Clerk
P Cador (PC)	Cornwall Council
H Frank (HF)	Cornwall Council
S Gillies (SG)	Chairman of Town Vision
J Hughes (JH)	Administration Officer
K Johnson (KJ)	Cornwall Council
S Miller (SM)	Chamber of Commerce
P Ryland (PR)	Chamber of Commerce
M Richardson (MR)	Consultant
B Samuels (BS)	Saltash Town Council
B Stoyel (BS)	Saltash Town Council

Apologies for absence: C Thomson
--

Item	Key / Action Points:	Action by:
1	<u>Apologies.</u> C Thomson (Community Link Officer)	
2	<u>Health and Safety Announcements.</u> The Chairman informed those present of the actions required in the event of a fire or emergency.	
3	<u>Public Questions - A 15-minute period when members of the public may ask questions of the Saltash Town Team.</u> None received.	
4	<u>To receive the notes of the Town Team meeting held on 9 February 2026 as a true and correct record.</u> It was proposed by BS, seconded by CB, and resolved that the notes of the last meeting are a true and accurate record.	

The Chairman requested an update on items note on the agenda that arose at the previous meeting;

- E-mail from the coach party, SB confirmed this has been received and resolved.
- Saltash card – The Chairman has been in correspondence with Philip Robinson of the Tamar Bridge regarding the potential £2.00 tag fee. Should the fee be introduced, the Chairman has requested that it be waived or that a concession be offered specifically for Saltash residents by way of the Saltash Card. This would enhance the value and attractiveness of the Saltash Card.
- Tamar Bridge Signage – KJ asked whether the Chairman had spoken with Philip Robinson regarding signage on the Tamar Bridge. The Chairman confirmed that this issue had not been raised. RB advised that, in his capacity as Chair of Services, improvements to signage around the town are being explored as part of a Town Council project. It was agreed that RB would take this matter forward and contact the relevant parties.
- Town of Culture – The Chairman asked whether there had been any progress on the Town of Culture initiative. SB provided an update, advising that although a significant amount of work had been undertaken, the application was not taken forward as the Town Council did not have the resources to support it at this stage.
- Street Audit – RB reported that he hasn't made contact with Will Glassup, Highways Manager, he is aware that he has been very busy, but he will follow this up as the previous Street Audit was very useful.

5

To receive the latest Town Team funding statement and consider any actions.

Paul Cadour arrived and joined the meeting

The funding statement and available 106 ringfenced funds were noted.

The Chairman queried the 'Balance left to Spend' amount for the TRIP 037 fund as showing £277.81 to be returned to Cornwall Council, SB to query this and report back.

6	<p><u>To review the delivery, outcomes and next steps arising from the Traders' Meeting and consider any actions and associated expenditure.</u></p> <p>The Chairman provided an overview of the various actions taken so far, including the Hive report, outcome of work provided by MR following the Bid feasibility exercise and the report from the Traders' meeting. The Chairman then invited members to discuss the next steps to decide what we are going to go forward with.</p> <p>Members discussed the various solutions that had been raised at the Traders' meeting;</p> <ul style="list-style-type: none"> • Parking Charges – Various ideas were discussed to encourage increased footfall in the Town Centre, including the potential for free parking after 3.00pm funded by the Town Team or Chamber of Commerce. A subsidised parking scheme, whereby a proportion of the parking charge would be refunded, was also considered; however, this was noted to be complex due to the many users paying via the parking app rather than cash. <p>It was noted that through use of the parking app, parking can be purchased at a cost of £2.31 per day in a long-stay car park, subject to pre-loading £35 credit into the app. It was agreed that this information should be promoted to improve awareness.</p> <p>Members also discussed the 1-hour free parking that was agreed with the Co-op for residents in Callington. The Chairman in going to contact Co-op to investigate whether the Co-op would do the same in Saltash at the Culver Road car park.</p> <p>SB advised that any resolution would need to be sustainable for the future and a long-term solution that doesn't rely on ongoing funding. It was noted that many traders currently close earlier in the afternoon; therefore, free of subsidised parking after 3.00pm would be unlikely to increase footfall if shops were closed. For such initiatives to be successful, traders would need to work in partnership and consider remaining open for longer hours.</p>	
---	---	--

- Advertising and banners – KJ suggested advertising at the Retail Park to entice people into the Town centre to eat at the Pubs and Restaurants and shop in the town. It was noted that Community Enterprises PL12 does currently have a sign there to direct people to the Town centre and there is a space underneath to display Banners. Members agreed that it would be beneficial to contact local businesses to explore creation of their own banner for display here. The Chairman confirmed that he would take this action forward and contact local pubs and restaurants.
- Band Stand in Victoria Park / Events – The Chairman advised that the Band Stand is outside of the Town centre and as such funding would not be available for it.
- Training for Businesses - KJ suggested AI and Social Media training for Saltash businesses. Members discussed this and there are providers that can offer workshops and perhaps this could lead to a quarterly Traders meeting to share ideas and help other traders. Community Enterprises PL12 could potentially arrange workshops that could be led by the traders. Members agreed that morning meetings and workshops would be beneficial to attract more participation. HF will investigate this and report back.
- Wedding Venue - KJ suggested using the Long Room as a wedding venue to attract visitors into the Town Centre. SB advised that this has previously been considered, but unfortunately the Town Council doesn't have the staff resources to host such an event currently.
- Augmented Reality Trail – HF suggested using some of the available S106 funds to create an Augmented Reality Trail through Saltash Town Centre. She has previously engaged with a company called Carbon Pixel regarding a previous idea. There is a CMS system behind it which allows for changes to the trail so this could be adapted for other events. SG has offered to work with HF on this and report back.

	<ul style="list-style-type: none"> • BID outcome – MR provided an update on the feasibility of the Saltash BID following the Traders’ meeting. It was generally considered that the traders put lots of idea’s forward, however they were not interested in doing a BID as they were unable to commit the spending on it and it was noted that Town Team and the Town Council are already providing a lot of improvements. At this stage it was agreed not to proceed with the Saltash Bid. Members thanked MR for all of her hard work on the BID and it was noted that she will no longer continue to attend Town Team meetings. 	
7	<p><u>To receive an update from the working group on the future of the Saltash Markets and consider any actions and associated costs.</u></p> <p>The Chairman invited BS to provide an overview of the report included in the circulated reports pack. RB reported that discussions have taken place with Aaron from Diverse Events, who advised that the costs of delivering the markets could be reduced if a group of volunteers is identified to help. Diverse Events confirmed that they could provide necessary training and guidance to the volunteers, which would make the markets more financially viable. It was agreed that 3 – 4 stalls occupied on a regular basis by vendors selling food, for example – butchers, fishmonger, bakery and fruit and vegetables – would draw people into the town. RB advised that a Community Enterprise PL12 have posted on social media recently to try and attract volunteers. RB has agreed to take this forward and report back.</p>	
8	<p><u>To confirm future Town Team meeting dates.</u></p> <p>Members were in agreement of the future Town Team meeting dates.</p>	

9	<p><u>A.O.B</u></p> <p>The Chairman asked if Town Teams terms of reference need to be amended following the disbandment of Town Vision. SB confirmed that they will require amending as currently the Chair and Vice-chair of Town Vision sit on the Town Team Committee. Following unanimous agreement it was decided that Town Teams terms of reference will be amended to note that three Saltash Town Councillors will be appointed to the Town Team Committee at the Annual meeting of Saltash Town Council.</p>	
10	<p><u>Date of Next Meeting: 08 June 2026</u></p> <p>End of Meeting: 7.04pm</p>	

WORKING TOGETHER FOR OUR COMMUNITY



Terms of Reference Saltash Town Team

The aim of the Saltash Town Team is to provide co-ordination of development activity within the town centre; In doing so helping to improve the economic, social and environmental revitalisation of the town centre – making Saltash a better place to live, work, visit and enjoy.

Membership: Three Saltash Town Councillors (~~One of which to be the Chairman of Saltash Town Council Town Vision Sub Committee, Vice Chairman of Town Vision to be a substitute~~)

Three Cornwall Councillors (one from each division in Saltash)

Three Saltash Chamber of Commerce members (one Member to be a reserve substitute)

Three members CEPL12 (one Member to be a reserve substitute)

Advisory/non-voting members – STC Town Clerk and Cornwall Council Community Link Officer (when required)

This is the current list but additional members/officers could be asked to attend if a wider range of advice on a certain project might be required.

Quorum: Meetings will be postponed if:

50% or more of members indicate, prior to the meeting that they are unable to attend.

If one, or more, of the Membership organisations is not represented.

Commented [JH1]: Following the disbandment of Town Vision it was agreed at the Town Team meeting 20.04.2026 that Membership would comprise of Three Saltash Town Councillors. It was further RESOLVED at the Annual meeting of Saltash Town Council under minute nr. 70/26/27 to approve the existing three representatives from Saltash Town Council.

Decision Making:	If voting on matters, Town Team will aim to reach consensus decisions, however, it will operate on the basis of one member one vote. In the case of a tie, the Chairman will hold a casting vote.
Chairmanship:	The Chairman and Vice Chairman to be appointed annually – May to May. In the absence of the Chairman. The Vice Chairman will preside over the meeting and will occupy the Chair for that meeting only.
Frequency of Meetings:	The Town Team will meet bi-monthly on the 2nd Monday of the month at 5.30pm, or as required.
Venue:	The Guildhall / Virtual
Administration:	Admin support for the group will be provided by Saltash Town Council.
Public Questions	Members of the public may ask questions of the Town Team by submitting in writing via email to enquiries@saltash.gov.uk or the Guildhall no later than 48 hours prior to the start of the meeting. Responses to public questions will be dealt with at the discretion of the Chairman.
Reports to:	Saltash Town Council as the accountable body. All financial arrangements will be directed by the standing orders and financial regulations of the Town Council and when projects are requiring confirmation and support and financial overseeing.

Detailed Terms of Reference and Aims of the Saltash Town Team

1. To bring together stakeholders, private and public sectors in the town to work in partnership and to co-ordinate their activities towards a common goal.
2. To collate information to help inform decisions.
3. To formulate a shared understanding for carrying out improvements for the benefit of all stakeholders. As appropriate, to identify and prioritise projects to improve the economic, social and environmental revitalisation of the Town and for its long-term benefits.
4. To help co-ordinate and implement the activities of those who provide services within the town.
5. To seek and/or assist with funding of initiatives for the benefit of Saltash.
6. To work in accept and acknowledge there is a partnership, and actively strive for cohesion within all stakeholders, public and private sector all members of the team, working together for the benefits of the Saltash community.
7. To offer a forum whereby community groups, residents and private sector companies can seek advice/feedback on their emerging projects within Saltash. In addition, to engage with the community for the benefit thereof.
8. To provide a forum whereby Members of the group can help to ensure co-ordination between existing and emerging projects.
9. To give time or resources towards identified projects, and to establish task and finish groups, as appropriate.
10. To agree to use an innovative and professional approach for the benefit of Saltash.
11. To work in accordance with the principles of the Saltash Neighbourhood Plan.
12. The Members shall publicly support the Town Team in a positive way, and support funding applications
13. The Members shall help plan, review and refine activities based on their knowledge and expertise.

14. The Members shall listen to and respect the views of other members of the Town Team.
15. To publish all agendas and notes on the Town Council website to ensure community engagement and transparency is met at all times.
16. Securing investment to further the Town Team vision and in partnership with the strategic priorities of the Town Council as outlined in their Business Plan.
17. To continue to improve the profile of Saltash, 'the Gateway to Cornwall' creating a more prosperous, welcoming, green and attractive Town Centre for local people and visitors to enjoy
18. Working in partnership with other organisations, STT want to build on the town's strengths, address the weaknesses, realise new opportunities and mitigate any threats to the long-term prosperity of the Town Centre.

Saltash Town Council on behalf of Town Team

Date	PO No	Invoice No	Supplier	Description	TVF Total £84k	TAF - £21k TDF - £30k Total - £51k	S106 £100k	TRIP 037 (Saltash Markets)	TRIP 036 (BID)	AR Trail Experience
				Deadline for all grant to be spent		31/03/2025	April 2027	31/01/2026	31/01/2026	
				Funding from Cornwall Council	£84,000.00					
28/05/2024				Funding from Cornwall Council (TAF/TDF)		£7,500.00				
16/01/2025				Funding from Cornwall Council (TAF/TDF)		£10,500.00				
27/03/2025				Funding from Cornwall Council (TAF/TDF)		£33,000.00				
10/07/2025				Funding from Cornwall Council S106 (CCTV)			£33,585.40			
04/09/2025				Cornwall Council - Funding from S106 (25% match funding for TRIP037)			£1,234.07			
11/12/2025				Cornwall Council - TRIP037 Claim 1				£1,830.51		
04/09/2025				Cornwall Council - Funding from S106 (25% match funding for TRIP036)			£2,500.00			
29/01/2026				Cornwall Council - TRIP036					£7,500.00	
19/02/2026				Cornwall Council - TRIP037 Claim 2				£1,038.28		
28/04/2022	N/A	Jnl No 34979	Internal STC	Admin Support 28.4.22	-£64.20					
07/10/2022	5385	INVOICE JANUARY 2023	Mel Richardson Consultancy	Consultancy Work	-£2,100.00					
30/06/2022	N/A	Journal No. 38981	Internal STC	Admin Support - June 2022	-£56.18					
31/07/2022	N/A	Journal No. 38984	Internal STC	Admin Support - July 2022	-£64.20					
30/09/2022	N/A	Journal No. 38985	Internal STC	Admin Support - Aug/Sept 2022	-£228.57					
31/10/2022	N/A	Journal No. 39313	Internal STC	Admin Support - October 2022	-£139.95					
30/11/2022	N/A	Journal No. 39314	Internal STC	Admin Support - November 2022	-£110.90					
31/03/2023	5726	3044 (3698-A)	Architecture by Studio Hive Ltd	Town Vitality Open Space Project Appointed Consultants March Payment - Architecture Studio Hive	-£11,478.33					
28/04/2023	5726	307 (3698-B)	Architecture by Studio Hive Ltd	Town Vitality Open Space Project Appointed Consultants April Payment - Architecture Studio Hive + Town Vitality Open Space Project Appointed Consultants - Additional charge for Hobs Reprographics printing of consultation posters for event key stake holder event held 27/04/2023	-£11,603.97					
28/05/2023	5726	3049 (3698-C)	Architecture by Studio Hive Ltd	Town Vitality Open Space Project Appointed Consultants May Payment - Architecture Studio Hive	-£11,478.33					
28/06/2023	5726	3053 (3698-D)	Architecture by Studio Hive Ltd	Town Vitality Open Space Project Appointed Consultants June Payment - Architecture Studio Hive. Hobs Reprographics printing for consultation event 16th/17th June 2023 invoice S2015INV23060450	-£11,668.65					
28-Jul	5726	3055 (3698-E)	Architecture by Studio Hive Ltd	Town Vitality Open Space Project Appointed Consultants July Payment - Architecture Studio Hive	-£11,478.33					
30-Aug	5726	3058 (3698-F)	Architecture by Studio Hive Ltd	Town Vitality Open Space Project Appointed Consultants August Payment - Architecture Studio Hive	-£11,619.45					
19/06/2023	5874	9RADYQT7T2 (4039-A), VKE4CQX7T2 (4039-B), NWJJC9RBT2 (4039-C)	Credit Card (Meta)	Facebook boost post for Town Vitality Public Consultation event on Friday 16th and 17th June	-£20.00					
13/07/2023	5914	6356622604454127-12783088 (4172)	Credit Card (Meta)	Credit Card Purchases - Facebook boost post for Town Vitality Public Consultation closing 14/7/23	-£25.00					
29/07/2023	5951	6405641176218936-12893337 (4183-A)	Credit Card (Meta)	Credit Card Purchases - Facebook boost post for Town Vitality Public Consultation closing 14/7/23	-£5.00					
16/07/2023	N/A	CN-4962	Internal STC	Photocopying Fees - Photocopying Fees for Town Vitality	-£120.00					
08/06/2023	5795	18831 (4143)	Saltash & District Observer	Saltash & District Observer - Town vitality Saltash District Observer notice advert. Approved by town team members Front page - 10 x 2 - £219 - (Carlton Plastics size).	-£219.00					
09/06/2023	5615	INVOICE OCTOBER 2023	Mel Richardson Consultancy	2000 Saltash Leaflet A5 4/4,	-£165.00					
05/05/2023	5615	INVOICE OCTOBER 2023	Mel Richardson Consultancy	2500 Saltash Leaflet A5 4/4	-£197.00					
12/10/2023	5615	INVOICE OCTOBER 2023	Mel Richardson Consultancy	Project Management Support for Vitality Funded Open Space Project	-£2,500.00					
13/10/2023	5726	3063	Architecture by Studio Hive Ltd	3 Hours Charged. & Neil Sansum's attendance at Council meeting 7th September 2023 - mileage	-£382.50					
20/12/2023	6314	TDF1	Mel Richardson Consultancy	Appointment of consultant to prepare the Town Vitality Delivery Fund Application.	-£1,800.00					
18/03/2024	6545	3077	Architecture by Studio Hive Ltd	Saltash Open Space Project: Next Steps	-£3,000.00					

Date	PO No	Invoice No	Supplier	Description	TVF Total £84k	TAF - £21k TDF - £30k Total - £51k	S106 £100k	TRIP 037 (Saltash Markets)	TRIP 036 (BID)	AR Trail Experience
TVF = Town Vitality Fund (All funds fully spent)										
TAF = Town Accelerator Fund (For markets) £21k (All funds fully spent)										
<u>Payable Schedule</u>										
£10,500 - Within a reasonable timeframe of signing the Grant Offer Letter (22-05-24)										
£10,500 - Within a reasonable timeframe of delivery of all Grant outcomes										
<u>Grant Outcomes</u>										
1) Send to CC any relevant docs for project										
2) Evidence of consultation with businesses and residents of Fore Street										
3) Evidence of delivery of trial markets and CC to be notified of these dates										
4) Provision of evidence of expenditure and updates if requested by CC										
TDF = Town Delivery Fund (Greening - Plants & Improved signage) (All funds fully spent)										
<u>Payable Schedule</u>										
£7,500 - Within a reasonable timeframe upon signing the agreement dated 11th April 2024										
£7,500 - Further payment in accordance with schedule 3										
£15,000 - Within reasonable timeframe of provision of evidence of targets reached per schedule 3										
<u>Schedule 3</u>										
1) Provision of more detailed plans for intended public realm improvements to Fore Street, discussed and approved by Highways Team and agreed by CC. Second £7,500 to be paid within reasonable timeframe of agreement of detailed plans and endorsed by Highways Team										
2) Further targets will be agreed between CC and STC once more detailed plans become available										
S106 (Funds held by CC) £100k										
Deadline April 2027. Ring fenced criteria in accordance with Mel Richardson S106 application										
TRIP 036 (BID) £10,000 (Grant awarded £7,500 Matched funded by S106 25% £2,500) (All funds fully spent)										
<u>Payable Schedule</u>										
Final claim submission 31/01/2026										
<u>Outputs and reporting requirements</u>										
31/01/2026 Please provide a report with your final claim which explains how the grant investment has impacted on your organisation as outlined in your original application and how it has contributed to the Good Growth Principles, Outputs & Outcomes and explain how it will enable the business to grow in the future										
31/07/2026 Please provide a Post Project Update Report on your project and its impact on the organisation, your contribution to the Good Growth Principles										
TRIP 037 Saltash Markets Planned Expenditure £4,936.29 (Grant awarded £3,702.22 Match funded by S106 25% £1,234.07)										
ACTUAL SPEND £3,825.05 (TRIP037 Funding received £2,868.79. S106 Funding Received £1,234.07 -overpaid by £277.81. CC have been contacted for confirmation of return - TBC										
<u>Payable Schedule</u>										
Final claim submission 31/01/2026										
Not all funding claimed due to 2 markets being cancelled due to bad weather										
S106 money received based on 25% of original project spend of £4,936.29. Actual project spend reduced due to cancelled markets therefore we believe we need to refund partial S106 funding of £277.81. DEM is checking with CC										
<u>Outputs and reporting requirements</u>										
31/01/2026 Please provide a report with your final claim which explains how the grant investment has impacted on your organisation as outlined in your original application and how it has contributed to the Good Growth Principles, Outputs & Outcomes and explain how it will enable the business to grow in the future										
31/07/2026 Please provide a Post Project Update Report on your project and its impact on the organisation, your contribution to the Good Growth Principles										
Augmented Reality Trail (S106 funds drawdown requested £450)										
Estimate received from Carbon Pixel for £450 + VAT for carrying out one day discovery and feasibility review										

To receive a report on commissioning a review of the feasibility of Augmented Reality trail experiences in Saltash

Report to: **Town Team**

Date of Report: **21.05.2025**

Working Group: **Saltash AR Trail**

Cllr. Hilary Frank (Cornwall Council)
 Cllr. Sarah Gillies (Saltash Town Council)

Working Group / Cllr Recommendations

To recommend that Town Team commission Carbon Pixel to carry out a feasibility review at a cost of £450.00 + VAT to be drawn from the S106 ring-fenced funds.

Report Summary

A productive meeting was held with Antonia Lowther and Shane Manaton of the Saltash-based firm Carbon Pixel to explore the concept of augmented reality (AR) trails in Saltash.

Carbon Pixel demonstrated a strong understanding of the project’s ambitions and shared genuine enthusiasm for the concept. The discussion was collaborative and generated a range of promising ideas for delivering engaging AR experiences.

Carbon Pixel proposed undertaking a one-day discovery and feasibility review to assess the most appropriate approach for developing flexible, seasonal AR trail experiences with a focus on balancing visitor experience with cost efficiency. This would include consideration of community-led, visitor-focused, and commercially sponsored trail models.

The proposed review would cover:

- Technical delivery approaches
- Content structure and management
- Opportunities for seasonal customisation
- Long-term support and maintenance requirements
- Budget considerations
- Strategic recommendations

Findings would be compiled into a report to inform any future commissioning decisions.

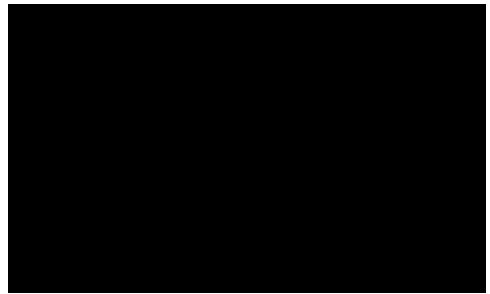
Carbon Pixel has proposed to undertake this work at a reduced community rate of £450 + VAT (standard rate: £600 + VAT).

While Carbon Pixel expressed interest in bidding for any subsequent delivery phase, it was agreed that delivering the feasibility review was non-prejudicial and would not commit the Town Team to appointing Carbon Pixel should the project go ahead following the review.

Given that £450.00 + VAT is below the threshold for requiring three quotes, the Working Group recommends that Town Team commission Carbon Pixel to carry out a feasibility review, with the money being drawn from the S106 ring-fenced fund.

Signature of Cllr / Working Group Title:

Hilary Frank

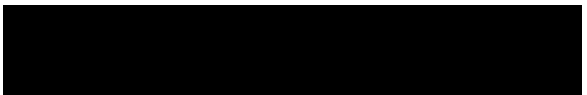


Hilary Frank
Saltash Town Team

ESTIMATE 177
18 May 2026

Quantity	Details	Unit Price (£)	VAT	Net Subtotal (£)
1 Day	One-day discovery and feasibility review to investigate the most suitable approach for creating flexible, seasonal AR trail experiences around Saltash, including options for community, visitor and commercially sponsored trails. This will include reviewing technical approaches, content structure, seasonal customisation, long-term support requirements, budget considerations and recommendations, with findings delivered in a report to support future commissioning. A reduced community rate of £450.00 has been applied, against our standard development day rate of £600.00.	450.00	20%	450.00
			Net Total	450.00
			VAT	90.00
			GBP Total	£540.00

Other Information



Please note all estimates are valid for 30 days from the date of the document.